

Yuval David

👤 Profile

- Extensive experience of over 7 years in technological management and distribution positions
- Extensive experience in managing and leading complex projects for strategic clients
- Experience in collecting and documenting customer requirements
- High strategic-business perspective, the ability to organize and execute and solve problems and highly motivated
- Interested in **product management roles**

📁 Employment History

Customer Relations Manager at Facebook

2019 — Present

- **Managing relations processes** for strategic customers, including preserving and expanding activity for existing customers
- Planning and execution of enterprise strategic relations plans including market analysis, forecasts and custom promotional plans for customers
- Professional management and responsibility for **characterizing customer requirements**
- **Customer relationship management** including business meetings Identify customer needs and tailor product and service
- **Partner network management and support** in order to ensure consistent and efficient relations activity
- **Multi-interface work** for developing product strategies and contributing to work plans

Product Manager at Start Up Company

2017 — 2019

- Documentation and management of development processes, writing procedures and various versions in the process of implementing products
- Ongoing responsibility for the technical support process for customers, **including user experience analysis**
- **Identifying customer needs** including technological examination and product requirement
- **Ongoing work with organizational interfaces** including IT departments at the various clients
- **Creating a Road Map** in accordance with the sales strategy
- **Leading processes** including building work plans and performance control

Customer Relations Manager at Amazon

2012 — 2012

- Characterization and understanding of business needs of a variety of customers including adapting solutions

Details

*****@gmail.com

Skills

Interpersonal

Communication Skills

Time Management Skills

Strong Communication Skills

Leadership Skills

Communication and Presentation

Problem Solving Skills

Languages

Hebrew

English

Hobbies

Chess and Reading

- Establishing work practices in accordance with the company's business strategy
- Leading and implementing cross-company projects

Education

BA, University of Haifa

July 2021 — July 2021

BA in Social Science

Extra-curricular activities

July 2021 — July 2021